

Nominee: Garwyn Group

Supporting Vendor: EBC Group

Nomination title: Leading UK loss adjuster improves performance and visibility by adopting a Cloud Computing solution.

When Garwyn first approached EBC Group, they had become increasingly aware of the money they were hemorrhaging on various onsite servers spread across their 12 locations. Maintaining additional hardware and software was becoming increasingly difficult and costly, particularly when keeping a continuous workflow between so many sites. Not only were IT issues becoming a burden, but the use of paper files as a primary way of storing their information was becoming extremely inconvenient, particularly when moving or sharing information between offices.

After a number of onsite visits to truly understand the specific and unique requirements of Garwyn, EBC Group set to work on creating a solution that would not only digitalise Garwyn's paper documents, but also centralise both new and existing data on to one fast, reliable and convenient storage facility.

Providing state of the art Cloud technology, EBC Group seamlessly integrated a Cloud solution that successfully centralised all data between the 12 locations. Previous battles fought against numerous servers across their fleet of offices, had now been eliminated as EBC Group's off site data centre consolidated all information to one convenient location. However, in order to achieve full efficiency within the work place it was essential that all information was able to be digitally accessed, and not left redundant in paper format. Alongside implementing a Cloud solution, EBC Group also introduced a cloud based document management service, which conveniently allowed employees to organise, share and find documents regardless of location. This cloud based solution eliminated the need to endlessly browse through paper archives and files, effectively centralising all company data.

For EBC Group, implementing and installing a Cloud solution without causing any disruption to Garwyn's workflow was imperative. Understanding that downtime could seriously harm their business proceedings, led EBC Group to conduct an extensive analysis of their working routine to establish and prepare their implementation for the network roll out. Operating outside of Garwyn's working hours allowed EBC Group to make major changes to their systems without their employees noticing any changes to the usual routine.

Consolidating Garwyn's multiple servers in to a resilient virtual environment increased speed and performance, allowing improved efficiency that streamlined their day-to-day business activity. The primary result of centralising all business application servers, allowed Garwyn to remove database synchronisation that took place across all sites. By removing the need for this, bandwidth that used to be a bottleneck during amalgamation was eliminated due to all systems being located in a new resilient virtual environment. Another benefit to Garwyn's operations was the disaster recovery service put in place. All Information stored, could be recovered in minutes, without the need to tend and maintain servers and software. They had no need to take backups off site and they were relieved from the responsibility of making sure all data was kept safe. Above all, Garwyn achieved their goal of making considerable savings to their systems, saving two thirds of their annual IT costs.

Why nominee should win

1. Understanding that IT issues do not strictly occur between traditional working hours, their support and service is designed to provide help, 24/7.
2. With a state of the art dual data centre, and unique infrastructure designed to provide Cloud solution's, EBC Group is completely independent, never relying on 3rd parties.
3. EBC Group has been successfully implementing Cloud solutions across the UK for over 10 years.
4. EBC Group's service is both clear and transparent, not only making them an easy vendor to work alongside but allowing the customer to really understand what is happening every step of the way.